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SMARTKIT™ SOLUTION BRIEF

SmartKit: a full meeting experience, wherever your people are.

A custom-engineered portable kit that brings reliable internet and professional video to rural and remote locations — so meetings, interviews and consultations feel like everyone is in the same room. Open the lid, power on, connect.

What a SmartKit gives you

- **Distance stops being a barrier.** People in remote communities and field sites take part fully — seen, heard and engaged.
- **Plug in and join.** Power it on, and it connects and is ready for the meeting.
- **The same experience everywhere.** Every kit is built and configured identically.
- **Built for the real world.** Engineered to operate — and travel — in the conditions where it will actually be used.

> **Completely Managed Inc. designed and built SmartKits for Cisco**, enabling Cisco to represent its entire portfolio in a small kit footprint. Cisco ordered several hundred kits, each backed by a 3-year managed service contract.



A SmartKit designed and built by Completely Managed Inc.

Where a SmartKit fits

Interviews & hiring
Interview and onboard candidates from rural and remote communities without travel.

Virtual care & counselling
Private, face-to-face consultations for people far from a clinic or office.

Field & project sites
Bring site teams into planning meetings and reviews from remote job sites and facilities.

Hearings & formal proceedings
Reliable participation in hearings, board meetings and formal sessions from remote locations.

Community & public services
Town halls, consultations and service delivery for communities with limited infrastructure.

Temporary operations
Stand up a connected meeting point quickly for temporary offices, recovery and field command.

SmartKits built by Completely Managed Inc.


Networking, wireless and power on custom mounting


Integrated telescoping camera mast


Voice & collaboration kit with handsets and headsets

Custom by design

Every SmartKit is custom designed for its specific cause and need. The equipment, mounting, power and environmental design are all engineered around that one purpose — so **a SmartKit can rarely be re-used for a different purpose**. You get a kit built for exactly what you need it to do.

What we engineer into every SmartKit



Every device secured on mounting designed and fabricated by Completely Managed Inc.

1. **Equipment selection**
   We identify every device the kit needs — internet, video, audio, display and network — and how it works together.
2. **Custom mounting**
   Designed and fabricated to secure every device, both in use and in transit.
3. **Power**
   Distribution, protection and, where required, backup power for the locations the kit will go.
4. **Air & environment**
   Airflow, cooling and protection from heat, cold, dust and moisture — in operation and in transit.
5. **Transit protection**
   Shock and vibration isolation, case and handling, so every kit arrives in working order.
6. **Ready to use**
   Configured, labelled and supplied with a quick-start guide.

How we design and build your SmartKit

01
Discovery
We define the cause, where the kits will go, who will use them and the connectivity available at those locations.

02
Solution Design
We identify the equipment and design its mounting, power and environmental systems — for operation and for transit.

03
Engineering
Our engineers configure the master kit so every unit powers on ready to join a meeting.

04
Fabrication & Pilot
We fabricate the custom mounting, power and environmental components and assemble a pilot kit.

05
Validation & Sign-off
The pilot is tested with you, including in transit and in a real location. Production begins only after your sign-off.

06
Production & Delivery
Kits are built from the validated design, each one tested and documented before it ships.

Optional Next steps with Completely Managed Inc.

1. **Discovery session** — a working session to define your cause, locations and the experience your kits need to deliver.
2. **Design proposal** — a defined scope of work and Professional Services Fee for design, fabrication, pilot build and production, based on what we learn in discovery.
3. **Optionally**, Completely Managed Inc. can provide a quote to manage your kits over their life — monitoring, updates, refresh and repair.

Each SmartKit engagement is limited to the kit design, configuration and quantities defined in the agreed scope of work. Hardware and internet service are quoted separately. Support for the people using the kits is not included unless quoted. Photos show SmartKits previously built by Completely Managed Inc.; your kit will be designed for your requirements.